

Case Study

faurecia clarion
ELECTRONICS

Now it all adds up for Faurecia Clarion Electronics

Automotive parts and technology leader puts royalty
management on auto pilot.

Highlights



Reduced royalty
administration complexity



Unprecedented transparency,
accountability and accuracy

“Vistex brought more transparency...before, the solution could only be managed by our IT department and was not user friendly due to hard-coded development. Now, with SAP margin optimization solutions by Vistex, users from our intellectual property business can autonomously use the royalty calculation tool.”

Jean-Sebastien Sauer

IT Project Manager, Faurecia Clarion Electronics



Vistex

Now it all
adds up

Overview

When Faurecia merged with Clarion in Japan, **Faurecia Clarion Electronics (FCE)** faced a new challenge – inbound royalties. Their AS 400 operating system, which calculated the licensing fees (royalties), was being decommissioned and replaced with the SAP ERP system. FCE needed a solution that could manage their volume of 450 contracts and 2,000+ products. To that end, they sought a unique software solution partner who wouldn't duplicate their master data, could integrate within their native environment, and could calculate their royalties on a monthly and quarterly basis.



Solution

Vistex implemented SAP margin optimization solutions by Vistex without Fiori to resolve FCE's outstanding pain points, enabling them to calculate their royalties more efficiently. Since Vistex is native to the SAP ERP landscape, FCE had no concerns about their master data becoming duplicated, nor concerns about the ease of integration.



Results

The SAP margin optimization solutions by Vistex, integrated with the new ERP system, provides FCE with automated accuracy, granting them unprecedented accountability, transparency and simplified royalty administration.



Headquarters: Saitama, Japan

Industry: Automotive Electronics

Products: Cockpit electronics and Low-Speed
ADAS (Advanced Driving Assistance Systems)

Revenue: 1 billion euros in 2020/ 2 billion euros
target in 2022

Locations: 8 production sites and 12 tech centers

Employees: 7,100

Solutions implemented:

SAP margin optimization solutions by Vistex

– SAP Incentive Administration by Vistex

Let's Connect

About Faurecia Clarion Electronics

Launched in 2019, Faurecia Clarion Electronics has more than 80 years' experience in pioneering vehicle and driving-related entertainment, communication and safety-related technologies, focused today on innovating and designing an intelligent “Cockpit of the Future.”